



# YOUR STARTER KIT

Classic candles, luxurious fragrances and exciting designs help make your PartyLite business a success.

PARTYLITE®



## DECORATIVE ACCESSORIES

### A Siena Lights™ Hurricane and Tealight Tree (P90037 and P9615)

- Host top pick – generate bookings
- Shows off the beauty of the Siena Lights Collection
- Hand-painted and hand-crafted glass mosaic
- Colors of the collection reflect the Tuscan countryside
- Tealight tree works well with most PartyLite hurricanes, providing multiple points of light

### B Vintage Copper Lantern (P90107)

- Weather resistant, rustic metal finish
- Textured glass panels
- Includes glass votive cup
- Demonstrates the impressive lantern collection

### C Symmetry Pillar Holder - Medium (P90496)

- Available in three sizes (sold separately)
- Suggest all three to generate bookings
- Two pieces: elevated glass base and blown glass candle holder insert

### D ScentGlow™ Warmer - French Simplicity (P90455)

- Electric, flameless fragrance
- Use with Scent Plus® Melts or Aroma Melts™
- Casts a warm, radiant glow in any room
- Five distinctive designs

### E Antique Brass Snuffer (P9611)

- Hinged to snuff inside hard-to-reach places
- Use for safety, and to keep wick centered.
- Great for add-on sales

### F Illuminescents™ - Pinecone (P90413)

- Porcelain fragrance warmer radiates wintry white glow
- Scented oil delivers enchanting fragrance

### G Mirrored Candle Tray (P90275)

- Create a stunning pillar grouping
- Perfect for reflecting color and light

### H Snowball Votive Holder (P90303G)

- Beautifully faceted glass
- Dramatic finish suggests frost and ice
- Looks like a crystallized snowball when illuminated

REMEMBER: As always, use good judgment in arranging your display, especially when lighting candles.

## FRAGRANCES AND CANDLES

**Leaves of Fun™ Rustic Pillars** Textured finish gives a rustic look. The fragrance takes you to a pumpkin patch, with hints of cinnamon, mandarin and pine.

- 3" x 3" Rustic Pillar (C03435)
- 3" x 5" Rustic Pillar (C05435)
- 3" x 7" Rustic Pillar (C07435)

**Cinnamon and Bayberry Oil (RH199)**

**Cinnamon and Bayberry Tealights (V04199)**

Two ways to savor this tantalizing blend of classic holiday fragrances. The fiery heat of cinnamon is complemented by the crispness of bayberry.

**Scent Plus® Melts 5 pc. Stacker (WSPMH105N)**

Powerful scent that lasts up to 80 hours. Five popular seasonal fragrances allow Guests to experience the stronger, intense fragrance of Scent Plus Melts. Use with ScentGlow™ Warmers or Aroma Melts™ Warmers.

**Scent Plus® Melts - Cinnamon Eggnog (SW409)**

Intensified fragrance. Decadent eggnog is flavored with cinnamon and vanilla for a traditional, mouthwatering treat.

**Cranberry Delight Votives - 6 pack (V06231)**

A rich, fruity mix of cranberries, citrus and black currants, laced with warm vanilla for added sweetness.

**Iced Snowberries™ Votives - 6 pack (V06123)**

Sweet berries, apples and fruits are kept crisp by winter's icy air while a dusting of vanilla and musk adds warmth.

**Spiced Cider Tealights (V04354)**

The aroma of slowly simmered apple cider, spiced with the comforting touches of cinnamon, nutmeg and clove.

**Fragrance Samplers (FS10C) and (FS10D)**

Variety is the spice of life! Samples of each of the 42 Fall/Holiday fragrances. Mixture of votive and tealight samples.

# GENERATE MORE BOOKINGS AT EVERY PARTY!

Demonstrate these popular products at your Parties. Then tell Guests how they can earn them for FREE!

## VERSATILE SYMMETRY SHOWCASES STYLE ALL YEAR ROUND!



Fits any decorating style • Versatile – use as a vase, candleholder or centerpiece • Add height and drama to a tablescape  
Always in season – change decorations to create a new look • More decorating ideas at [www.PartyLite.com](http://www.PartyLite.com)

## FRAGRANCE WITHOUT THE FLAME



- Generate additional sales after the Party. Guests can reorder Melts on your website or book a Party to earn more, FREE.
- Help Guests select a Scent Glow™ and three or more Scent Plus® Melt fragrances. Then tell them how they can get them all FREE – that's a \$64.80 value – by booking a Party!
- A flameless alternative for enjoying all 42 intensified PartyLite fragrances.
- Mix and match Melts to create custom scents. Send Guests to [www.partylite.com](http://www.partylite.com) for ideas.



## THEY'LL SEE ONE LANTERN AND WANT THEM ALL!



Use the Vintage Copper Lantern included in your Starter Kit to sell the entire lantern collection! Hosts will want to book multiple Parties to get all three.

- Great for both indoor and outdoor decorating
- Lanterns complement many PartyLite collections
- Three different rustic metal frames create a stunning grouping

## ONLINE SHOPPING HELPS BUILD YOUR BUSINESS!



The average online order is more than \$52. Take advantage of online sales opportunities! Enroll in the PartyLite eBusiness package. Learn more at [my.partylite.com](http://my.partylite.com) > *eBusiness enrollment*.

## CREATE AN APPETITE FOR SALES!



Encourage your Hosts to serve tasty treats from Two Sisters Gourmet® by PartyLite. Samples of TSG products can help you build add-on sales!